

# Connect learning to real-world performance



Docebo and Skillable combine a powerful learning platform with the ability to create hands-on, real-world environments tailored to your software and use cases. This enables customers, sellers and partners to actively experience how your product works in real scenarios – driving faster adoption, more effective demos and stronger product proficiency.

## Use cases – Enhance your training, enablement and certification programs

See how you can drive tangible skill development and measurable outcomes with hands-on labs.



### User enablement

Accelerate onboarding and adoption by enabling users to learn and practice software in real environments that reflect your latest features and updates.



### Technical sales enablement

Equip sales teams with hands-on experience to deliver more effective demos and POCs, improving product understanding, confidence and deal execution.



### Partner enablement

Ensure partners are sales-ready with hands-on product experience, enabling them to confidently position, demo and sell your solution.



### Assessments and certification

Provide proof of skill through performance-based assessments that go beyond basic testing and validate user, seller and partner readiness in real-world scenarios.

## How to get started with hands-on labs

Use the Skillable platform to create custom hands-on labs of your software, or partner with Skillable's professional services team to build labs tailored to your unique needs and goals.

### Includes:

- ▶ Complete virtual lab authoring platform to develop, deploy and manage lab environments at scale.
- ▶ Automated scoring capabilities to support real-time feedback and performance-based testing.
- ▶ Integrated AI tools to build and customize labs faster.

## Gain these benefits with custom labs

- ▶ **Outcome-driven learning journeys** – Create a unified learning experience that connects theory to real-world environments through hands-on practice and skill validation, increasing learning retention and training program ROI.
- ▶ **Faster product adoption and time to value** – Help users quickly apply what they learn in real environments, leading to increased client retention and reduced churn.
- ▶ **Seamless integration** – Launch virtual labs directly from Docebo with built-in tracking, secure environments and the scalability to support growing training needs.

Measure skills, drive job readiness and build  
confidence with hands-on learning and skill validation.

Contact your Docebo account team to learn more.